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POSITIVE START TO 2014 FOR NEW HOME SALES

In 2013 the world economy enjoyed its most stable year since the outbreak of the G.F.C.

Housing Industry Association's March figures show that building approvals in Australia have recovered strongly, with national figures to January 2014 higher than they've been in over 10 years.

According to H.I.A. Senior Economist Shane Garrett: "The first month of 2014 was a positive one for new homes sales with an increase of 0.5 per cent recorded in January."

"Following their small decline in December, New Home Sales resumed their growth trajectory during January."

"New home sales have been rising pretty steadily since the third quarter of 2012, encouraged by the falling interest rates and the return of confidence to the housing market."

OPTIONS, OPTIONS AND MORE OPTIONS!

Hytile products have come a long way since our very early models. As a result of the continual feed-back we receive from our customers, development of our equipment has continued to evolve over the 49 years we've been in business.

One good example of this is the Hytile Cable Hoist. Essentially, it does what it's always done, which is transport tiles to the roof. But with many improvements over the years you can now choose from some terrific time-saving options:

RAPID-RETURN

The trolley returns to the base at 2½ times the speed it went up. This function can be easily turned off when stripping a roof.

EASY START

Start toggles at both top & bottom make it extra easy to send the trolley on its way.

FOLDING

No assembling then taking apart your machine for each job. It folds out ready for use.

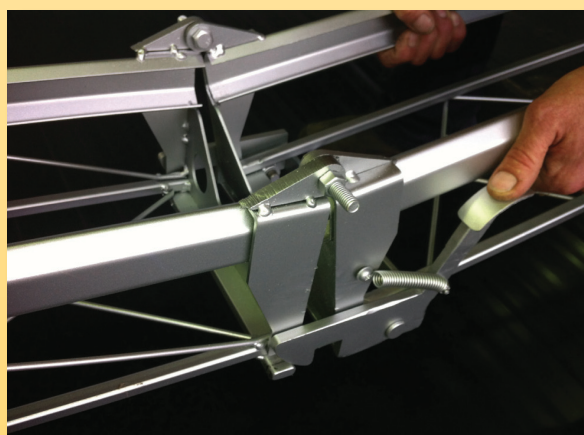
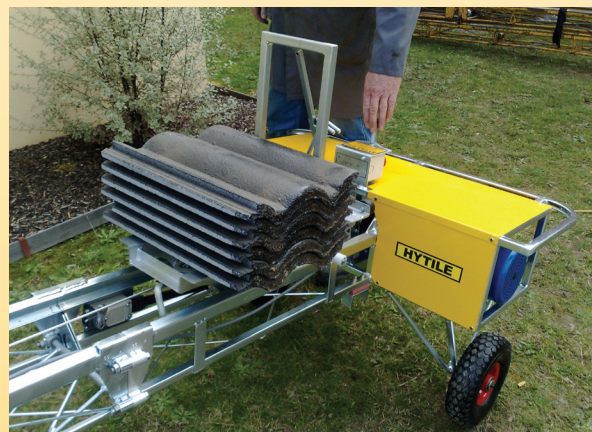
SNAP CONNECTOR

No more bolting sections together once your machine is unfolded. With a snap connector your Cable Hoist will simply unfold and snap into place, ready to go. Snap Connectors can also be fitted to existing machines.

ADJUSTABLE BEND

Can be easily operated from the roof, and allows for removal of tiles with minimal back strain.

Our current model Cable Hoist is: **LIGHTER** - can easily be handled by one person, **SAFER** - has low voltage electrics, and more **ROBUST** - uses latest inverter drive technology.



FINANCING NEW EQUIPMENT

Financing a new Cable Hoist or Belt Elevator will set you back each week around the cost of a slab and a half of beer. There are a couple of alternatives to consider:

PERSONAL LOAN - from bank: A personal loan from your bank is one convenient way to up-date your old equipment. If the bank is happy with the way you have used your account, they can usually give approval for a loan the same day. On this type of loan all interest is fully tax deductible and you can depreciate it each year.

What this means, effectively, is that you claim the full cost of your machine back in just a few years.

LEASING: If your credit rating is okay, or you can arrange a guarantor, the leasing finance will be granted. All lease payments are tax deductible, but there is no depreciation on the Hoist or Elevator.



**Hytile's contact for Leasing is: Malcolm Hall
AMH Vehicle & Equipment Finance
Phone: 03 9440 8222**

Malcolm would be pleased to answer your questions obligation-free, and he can assist you Australia-wide.

The benefit of one method of finance over the other will depend on what suits your own particular situation or structure. Your accountant is probably the best person to give you this advice. You'll need to assess your own individual needs. Depending on your personal circumstances, purchasing new equipment before the end of this financial year might make very good sense for you and your business.

Hamper winner

The lucky winner of the Christmas Hamper was long-time Hytile customer Ross Higginbotham from Montrose in Victoria.

NSW tiler retires after 54 years on the roof!

Michael Buckley from NSW contacted Hytile to let us know that "after 54 years of roof tiling, and wearing out eight Hytile elevators", his dad, Frank finally retired last year. We wish him all the best for his retirement back on terra firma.



RAIN ON THE WAY? NO WORRIES

Winter's here, and we all know the challenges this time of year presents to roof tilers. One sudden downpour can ruin a good days' work, effectively washing all your hard work, time and money down the drain.

Hytile RIDGECOVERS protect your finished work from the elements. Keep a few of them in the truck and you'll never be caught out again. Available in 7 metre rolls.

TILECUTTER

Q: What's the difference between a Hytile Tilecutter and a banana?

A: You can't make a fruit smoothie with a Tilecutter.



BATTEN TROLLEY

Small house blocks mean fewer suitable places to load roofs from. This means once the tiles are transported up to the roof, tilers have to carry them longer distances than in the past.

Batten Trolleys glide easily along the roof battens carrying up to 60 tiles at a time. So, for your back's sake, as well as the safety aspect, why not use a Batten Trolley - **they take the heavy lifting out of long carry-outs.**



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HYTILE FLEX

If you're in the market for an easy-to-use flexible pointing, consider giving HYTILE Flex a try. Available in all the usual colours, you won't be disappointed with this great value product.

T.A.F.E. APPRENTICE AWARDS NIGHTS

This past year's Victorian TAFE awards nights have seen the following young apprentices recognized for their efforts:

N.M.I.T. November 2013

Cihan Budak - Apprentice of the Year - BT Premier Roofing
Jamie Assenberger - Runner-up - TJ Roofing
Bradley Psaila - Runner-up - Western Way Roofing

Holmesglen March 2014

Chris Whitehead - Best Apprentice - Welsh's Build Pro
Andrew Hutchinson - Most Diligent - T & T Tiling
Attila Rudolf - Outstanding Achievement - Bulls Roof Tiling



HYTILE IS PROUD TO SUPPORT THE ROOF TILERS OF TOMORROW.

Q. What are the most common ailments among roof tilers?

A. Shingles and hip replacements.

HYTILE

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Manufacturers and Distributors of:

Tile Hoists & Elevators – Tilecutters – Bedding Frames – Batten Trolleys – Associated Equipment & Roof Fixing Supplies

HYTILE Celebrating 49 years of quality service to the roof tiling industry