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## NEW HYTILE OUTLET OPENS IN SOUTH EAST to service Gippsland and the Mornington Peninsula.

A new Hytile outlet at Hallam in Melbourne's south-east opened just prior to Christmas. Located just 30 seconds from the Hallam Hotel, it is easily accessible – 2 minutes from the South Gippsland and Monash freeways.

**ADDRESS:** Factory 2, 42 Melverton Drive, Hallam  
**Phone:** 8786 3748

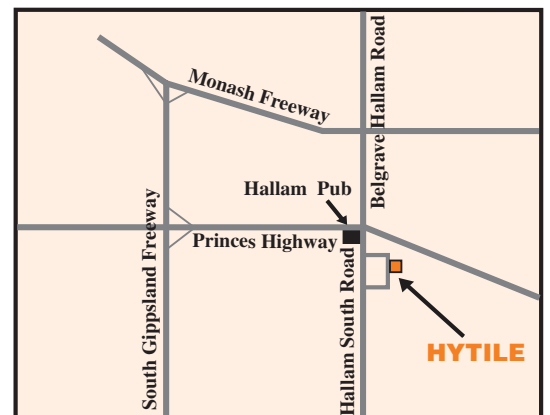
*As with our Croydon site, Hallam offers everything a roof tiler needs:*

### EQUIPMENT:

- Cable Hoists • Belt Elevators • Tile Cutters • Trimming Trays
- Bedding Frames • Gutter Pro - Ladders
- Gutter Pro - Battens
- Batten Trolleys • Chipping Hammers • Slaters' Tools
- Ridge Tarps
- Spare Parts

### SUPPLIES:

- Flexible pointing
  - Quickset • Sarking
  - Cement
  - Nails, Clouts, Clips
  - Protocol mixers
  - Gas Guns and Nails
  - Valley Seal, Valley Iron
  - Belle Mixers
  - Diamond Blades
  - Trowels • Brooms . . .
- and more



Melway Reference 96 H2



**Hours of operation are:**  
**Monday to Friday 7 am – 4.30 pm**  
**Saturday 8 am – 12 noon.**

**O**ur first customer at Hytile Hallam on opening day was Frank Meister from Regional Roofing.

Frank said he was "retiring my 1974 model hoist" and placed an order for a Rapid Return Cable Hoist. He says "I reckon this new hoist will retire me!"

*Frank collecting his new Rapid Return*

# NEW PRODUCT

## HYTILE Flexible Pointing

### Money Back Guarantee!

Since the first flexible pointing compound came on to the market around a decade ago many new brands have appeared. All with the promise of offering something special. Quite a number have not lived up to that promise, while others have increased their market share.

Over this time Hytile has sold the majority, if not all of the most popular brands on the market and we have noted very carefully the comments from our customers on the merits or otherwise of all these differing brands. They have provided important observations on each product's ease of handling, durability, compliance to current regulations, colour options, U.V. resistance, price, and value.

Armed with this feedback we asked a leading flexible pointing manufacturer to construct a flexible pointing compound which would take account of this knowledge.

Point up a roof with "HYTILE Flexible Pointing" and if you are not completely satisfied we will refund your money.



The result is **HYTILE Flexible Pointing** - a terrific product that has great ease of handling, is durable and U.V. resistant, complies with current regulations and is available in a range of colours.

We began selling "HYTILE Flexible Pointing" just before Christmas with a money back guarantee.

We also sell all the other main flexible pointing compounds such as: Ridgebond, Mortastic, Pointworks, Elasto-max and Ezy Point, however, since its introduction **HYTILE Flexible Pointing** has outsold all other brands.

Scott White from Proline Roofing says "I love it. It's easy to trowel. It holds better in the dry. It's easy to pick up the dags and it's great for use in hot weather."

Scott is also a big rap for **QUICKSET**. Quickset is sprayed onto fresh pointing to protect it in the event of rain. He tells us that he was on a roof when it suddenly started to rain. "I grabbed the Quickset, sprayed the pointing, and even though it bucketed down for 20 minutes the pointing was fine." He says he gets around 2 - 3 houses per spray bottle.



Tony Green stocks up with the new Hytile Flexible Pointing

## Beer Winners!

The winners in the final two months of our 40th Year beer giveaway are:

**NOVEMBER:** Roof Safe W.A. customer Bushgold Roofing, Roof Fixing Supplies customers Shaw's Roofing and Justin Strong, and Malvern Valley Roofing.

**DECEMBER:** Mark Leech, Doncaster Roofing, Andrew Willchams, Bayview Roofing.

Thank you once again to all our customers whose support helped us to achieve this 40 year milestone, and we look forward to being of service during the next 40!

## Christmas Hamper

The lucky winner of the Christmas Hamper was long-time Hytile customer David Milne from Wagga Wagga. David made his first Hytile purchase back in 1981, and takes delivery of his latest purchase of a new Rapid Return Cable Hoist this month!

**"Look for the best in people and be on the alert for new ideas."**

### CROYDON

14 Railway Crescent, Croydon, Victoria 3136

Phone: (03) 9725 4488 1800 333 271 Fax: (03) 9725 4957

Email: [jack@hytile.com.au](mailto:jack@hytile.com.au) Web site: [www.hytile.com.au](http://www.hytile.com.au)

### HYTILE

### HALLAM

Factory 2, 42 Melverton Drive, Hallam, Victoria 3803

Phone: (03) 8786 3748 Fax: (03) 8786 3749

Manufacturers and Distributors of:

Tile Hoists & Elevators - Tilecutters - Bedding Frames - Batten Trolleys - Associated Equipment & Roof Fixing Supplies

**HYTILE** "we know what we're doing"