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## APPROVALS POINT TO SOFT LANDING FOR HOUSING



**T**he Housing Industry Association reports that building approvals continue to provide evidence of a 'soft landing' for residential construction in 2004/2005.

On a state by state basis, increases in approvals were recorded in Western Australia, up 11.7%, Victoria, up 10.2%, the ACT, up 7.1%, and the Northern Territory, up 5.1%. Falls were recorded in Tasmania, down 16.5%, Queensland, down 8.6% and New South Wales, down 8.3%. Approvals were flat in South Australia.

HIA's Senior Economist Harley Dale said that the trend decline in total approvals had been arrested.

*"After six months decline in building approvals through to March this year, the trend has now turned very marginally positive again as a result of the continued growth in multi-unit approvals."*

## WINNER(S) OF THE "OLDEST HOIST" COMPETITION

**W**hat car were you driving in 1972? What tools or appliances do you have from this era that are still giving you good service? Can't think of any?

Well, if you're like John Craine and John McNamara, you'd know the answer: **A HYTILE HOIST**

The entry for the oldest Hytile hoist was received from Melbourne tiler John Craine. John purchased his hoist 32 years ago on the 16th February, 1972 and said

*"You made it too good!"*



*John Craine with his "old beauty"*



*John McNamara collecting his new 'V' shaped Rapid Return Folding Cable Hoist*

He says he only entered the competition to find out if his hoist was the oldest still in operation. He didn't want a new one because his is *"still going strong, and will probably see me out"*.

So the \$2,000.00 credit towards the purchase of a new Hytile hoist went to our runner up Gary McNamara, from Eaglehawk near Bendigo in Victoria. His hoist was manufactured in September 1973, and he will continue to use it, along with his new 2004 model "V" shape Rapid Return Cable Hoist.

*Perhaps he'll be back for a new one in another 31 years!*

# INVEST IN YOUR BUSINESS

Hytile equipment is not a cost, it's an investment which continually earns you money

**W**ell designed, robust equipment that does the job it was designed to do quickly and efficiently is a necessity for all tradespeople.

Through consultation with tilers out there on the job and feedback from the many users of our equipment, we at Hytile have been able to specialise in designing and manufacturing roof tiling equipment that will meet all of your requirements.

Hytile have been in the business for over 39 years which means you have the security of knowing that not only are you getting the best products available, you are also dealing with an experienced and reputable firm.

Hytile products are reliable, versatile and robust, and are backed up by after-sales service and advice that is second to none, so call us now for investment advice for your business!

## Hytile GUTTER PRO



Protect you and your guttering from scratches and dents.

For a number of years now we have manufactured and supplied the Gutter Pro to roof tilers. This useful device eliminates the scratching and denting of guttering that ladders can cause, and assists in keeping you safe by helping to prevent

your ladder from sliding sideways.

We also stock a larger model for use with battens.

For a 5% discount on a Gutter Pro, tell us who said the following:

*"Work keeps us from three evils: boredom, vice and need."*

a) Charles Dickens b) Voltaire c) Henry Lawson.

## HOME OR ON-SITE DELIVERY

If you'd like goods delivered to your home today ready for tomorrow's early start, or you've run out of something on the job, give Caroline or Julie a call and they'll arrange prompt delivery

## LEASING A HOIST OR ELEVATOR

If you'd like to update your old machine, consider a leasing arrangement. For as little as \$60 per week you could take possession of a brand new hoist or elevator.

Give Caroline or Julie a call for further information.

## TILECUTTERS



Are you still using an old Tilecutter?

Try Hytile's current model – it's a breeze to operate!

**RETIREMENT:**

*Twice as much wife, half as much money!*

# HYTILE

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Manufacturers and Distributors of:

Tile Hoists & Elevators – Tilecutters – Bedding Frames – Batten Trolleys – Associated Equipment & Roof Fixing Supplies

**HYTILE** "we know what we're doing"