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As 2004 draws to a close, all of us at Hytile would like to thank you for your custom this past year, and we wish you and your families a Merry Christmas and a safe, prosperous and Happy New Year.

CHRISTMAS BREAK

Our factory will close at lunchtime on Thursday 23rd December 2004, and re-open on Wednesday 5th January, 2005

NEW HOUSING STARTS 2000-2004

It doesn't seem that long ago we were all getting ready to usher in a new millenium and wondering what havoc the YK2 bug would wreak.

The introduction of the GST followed later that year and we all busied ourselves ensuring our businesses complied with the new way of doing things. Interest rates continued to fall and the New Home Owners' Grant helped ensure that there were plenty of new homes that needed roofs.

Here we are four years on, and the positive outlook

continues for the building industry. Here's a look at New Housing Starts Australia-wide so far this century:

2000 - 144,870

2001 - 139,020

2002 - 173,870

2003 - 167,860

2004 - 156,350

40 YEARS IN THE BUSINESS 1965 - 2005

Let's Celebrate!



Next year will mark Hytile's 40th year of operation.

Hytile started in the garage of owner, Jack Guthrie. Machinery to lift tiles was not common place then as it is today and Jack set about developing equipment for tilers that would make their jobs easier and stand up to the rigours of their trade.

By relying on feedback from the men who would come to depend on his equipment, Jack has been able to achieve his

aim, and with your help has continued to improve Hytile products over 40 years. This persistent striving for new and improved ideas has seen, among many other improvements and innovations, the introduction of the Hytile Trimming Tray (a product that yet again made a tiler's job easier), and most recently the Rapid Return Cable Hoist, which is proving to be the most popular machine we have produced. It folds in the middle, is lighter than anything else on the market and gets the job done quicker than ever.

We are proud of our long history in the Roofing Industry, and will be celebrating this milestone next year. Details in our April 2005 Newsletter.

The **HYTILE CHRISTMAS HAMPER** tradition continues . . .

Customers purchasing goods from Hytile or one of our agents during the month of December will be entered into the draw to win a hamper full of delicious Christmas goodies! The hamper will be delivered to the lucky winner's door in time to enjoy at Christmas. Good Luck!

MAINTAIN YOUR EQUIPMENT

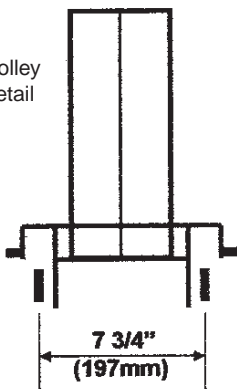
Tilecutters - Occasional maintenance on your tilecutter will ensure you get fast, accurate cuts. While the chisel can be sharpened with a grinding wheel, make sure you have a container of water handy to keep the edge of the chisel cool. Hardness will be lost if it gets too hot.

As the chisel wears, the gap between chisel and wheel widens. Don't just slide the chisel down and nip up the grub screw – it will pop back up with the first cut. Instead, pack some small washers under the base of the chisel. Replace the wheel from time to time and also the small pin that goes through the wheel. Worn bolts in the handle and plunger linkage can be replaced with our special oversize bolts. If you prefer, we will do the maintenance for you while you wait.



Trolley wheels last much longer when fitted correctly.

Trolley Detail



Trolley Wheels – When fitting new trolley wheels, ensure them of a long life by following these three simple steps:

Straighten wheel supports

Make sure fitted wheels are 7 3/4" (197mm) centre to centre

Push the trolley by hand along full length of the Hoist. If the trolley is obstructed by dents in the sections, knock out the dents.



ARE YOU USING A CHIPPING HAMMER?

Hytile's light, easy to use Chipping Hammers are purpose built to "knock all your knobs off!" They are designed to fit snugly into your hand and have a replaceable scutch in one end. Pick up one next time your in, or we can send one to you overnight

ELECTRICAL EQUIPMENT TAGGED WHILE YOU WAIT

Building site inspectors require proof that your electrical equipment is safe to operate. Hytile can check, tag, and if necessary, repair your equipment while you wait

LEASING A HOIST OR ELEVATOR

If you'd like to update your old machine, consider a leasing arrangement. For as little as \$60 per week you can take possession of a brand new hoist or elevator. Give Caroline or Cheryl a call for further information

Life's like a coin - you can spend it anyway you wish, but you can only spend it once

HYTILE

14 Railway Crescent, Croydon, Victoria 3136, Australia.

Phone: (03) 9725 4488 1800 333 271 Fax: (03) 9725 4957

Email: jack@hytile.com.au Web site: www.hytile.com.au

Manufacturers and Distributors of:

Tile Hoists & Elevators – Tilecutters – Bedding Frames – Batten Trolleys – Associated Equipment & Roof Fixing Supplies

HYTILE "we know what we're doing"